

## Corporate Development Manager (f/m/d) - Full-time

You are a team player and want to help scaling a fast-growing Austrian start-up? You are interested in digital business models and you have an affinity for online marketing/ e-commerce? Then boomerank is the right place for you! Together we want to revolutionize the online marketing market with our proprietary AI-based software and give our customers (online shops) an effective tool to succeed in the digital world. Compensation with appropriate qualifications: gross annual salary starting at 51.260€.

### Your tasks

- Build internal financial reporting structures for a fast-scaling SaaS start up
- Own the Series-A fundraising process in collaboration with the management team
- Actively source, contact and build relationships with potential investors
- Produce and update decks, pitchbooks, investor updates and reports
- Source potential M&A targets for inorganic growth

### Your profile

- Bachelor's degree in Business, Finance or other related field
- Required 3+ years of professional experience (ideally related to the start up fundraising process, private equity or venture capital)
- Strong understanding of financial reporting and ability to streamline fundraising
- Ability to multitask between projects and deliverables and maintain a high level of accountability
- Independent and result-oriented way of working with high willingness to learn
- Ambitious, curious and passionate about the startup culture, venture capital and technology
- Fluency in English (German language skills are an advantage)
- Understanding of the eCommerce field and its underlying processes (advantage)

### Your time with us offers

- Competitive salary as well as the opportunity to build a software and AI startup
- An attractive individual stock option plan in a high growth company
- Wide range of tasks with room for personal initiative, independence and responsibility
- Start up working atmosphere (including work equipment) in an interdisciplinary team with flexible working hours as well as a nice office with a fitness area
- Further employee benefits (e.g. prepaid card with budget for restaurant visits worth 4,40€ per workday)

### APPLY NOW

Are you interested or do you have any questions? Then please contact us at [office@boomerank.io](mailto:office@boomerank.io). We are looking forward to receiving your application (CV, certificates, references).